BILBOA HILLS

OPEN PROCEDURE · ABOVE EU THRESHOLD

We're buying four glamping cabins

3 Nov
Today: tender opens on eTenders

23 Nov
Last day for questions, 5pm

3 Dec
Deadline to send your tender, 5pm

€200–250k
Our budget, before VAT

WHAT YOU DO

Five steps

1 · READ
Request for Tenders (RFT)
What we want, and how we pick.
Bilboa Hills Cabin Tender - 1 Request for Tenders (RFT).docx

2 · LOOK
Cabin Design Documents
The approved drawings. Yours must match.
Folder: Bilboa Hills Cabin Tender - 2 Cabin Design Documents

3 · CHECK
Contract Document
What the winner signs. Read only.
Bilboa Hills Cabin Tender - 3 Contract Document (read only).docx

4 · FILL IN AND SEND
Tender Response Document (TRD)
Your application form. Fill in and sign. Send the ESPD with it.
Bilboa Hills Cabin Tender - 4 Tender Response Document (TRD) - fill in and return.docx

5 · PRICE AND SEND
Pricing Schedule
Type in your costs, without VAT.
Bilboa Hills Cabin Tender - 5 Pricing Schedule - fill in and return.xlsx

WHAT HAPPENS NEXT

From today to delivery

You · Us (Bilboa Hills)

1. **Tender goes live**
Today, 3 November 2026, on eTenders. Anyone can apply.
2. **Ask questions, visit the site**
Questions welcome through the eTenders messaging tool, by 5pm, 23 November.
3. **Send your tender**
Form and price by 5pm, 3 December. Late ones aren't accepted.
4. **Basic checks**
Tax, money, insurance and past jobs. Fail one and you're out.
5. **We score the quality**
Design 40%, delivery 20%, after-care 20%. You need 60% in each.
6. **We score the price**
Price is 20%. Cheapest gets full marks. We may ask you to present.
7. **We pick the winner**
Best mix of quality and price. They sign the contract.
8. **Build and deliver**
January to March 2027. Paid in three parts.



Concept sketch only.

Upload steps 4 and 5 on eTenders by 5pm, Thursday 3 December 2026. Questions are welcome: ask through the eTenders messaging tool.